Playland Attendance *

YEAR TO DATE AS OF:

6/30/13 7/1/12

| Non-Resident | Price | Attendance | (| Gross Revenue | Price | Attendance | G | iross Revenue |
|--------------------------------------|--------|------------|----|---------------|--------|------------|----|---------------|
| Ride All-Day | \$30 | 20,504 | \$ | 615,120.00 | \$30 | 30,667 | \$ | 920,010.00 |
| Junior | \$20 | 4,768 | \$ | 95,360.00 | \$20 | 7,302 | \$ | 146,040.00 |
| Spectator | \$10 | 9,951 | \$ | 99,510.00 | \$10 | 13,704 | \$ | 137,040.00 |
| | | | | | | | | |
| <u>Resident</u> | | | | | | | | |
| Ride All-Day | \$25 | 24,078 | \$ | 601,950.00 | \$25 | 20,733 | \$ | 518,325.00 |
| Junior | \$15 | 4,467 | \$ | 67,005.00 | \$15 | 6,019 | \$ | 90,285.00 |
| Spectator | \$0 | 15,545 | \$ | - | \$0 | 18,658 | \$ | - |
| | | | | | | | | |
| Season Pass SALES | | | | | | | | |
| Non-Resident | \$95 | 583 | \$ | 55,385.00 | \$95 | 709 | \$ | 67,355.00 |
| Resident | \$80 | 2,164 | \$ | 173,120.00 | \$80 | 2,702 | \$ | 216,160.00 |
| Spectator Non-Resident | \$35 | 82 | \$ | 2,870.00 | \$35 | 100 | \$ | 3,500.00 |
| | | | | | | | | |
| Season Pass REDEMPTIONS (from Sales) | | | | | | | | |
| Non-Resident | \$0 | 1,409 | \$ | - | \$0 | 1,807 | \$ | - |
| Resident | \$0 | 4,434 | \$ | - | \$0 | 5,749 | \$ | - |
| Spectator Non-Resident | \$0 | 143 | \$ | - | \$0 | 191 | \$ | - |
| | | | | | | | | |
| <u>Other</u> | | | | | | | | |
| Promotional | \$0 | 5,178 | \$ | - | \$0 | 6,267 | \$ | - |
| Group Rider | \$20 | 16,455 | \$ | 329,100.00 | \$20 | 21,747 | \$ | 434,940.00 |
| | • | | | | | | | |
| | total: | 106,932 | \$ | 2,039,420.00 | total: | 132,844 | \$ | 2,533,655.00 |

*PLEASE NOTE:

Revenue figures are calculated based on <u>FULL PRICE</u> of item and <u>DO NOT</u> take into account:

- 1) credit card discount fees
- 2) use of coupons
- 3) various prices available to groups
- 4) discounted evenings & other promotions

Net Revenues will be based on reconciliations completed at end of season.

Season Pass Revenue figures are based on **SALES**.

Season Pass Attendance figures are based on <u>REDEMPTIONS</u> from those <u>SALES</u>.