# Playland Attendance \*

#### YEAR TO DATE AS OF:

|                                      |        | 9/1/13     |    |               |        | 9/2/12     |    |               |
|--------------------------------------|--------|------------|----|---------------|--------|------------|----|---------------|
| Non-Resident                         | Price  | Attendance | (  | Gross Revenue | Price  | Attendance | C  | Gross Revenue |
| Ride All-Day                         | \$30   | 79,657     | \$ | 2,389,710.00  | \$30   | 104,759    | \$ | 3,142,770.00  |
| Junior                               | \$20   | 18,200     | \$ | 364,000.00    | \$20   | 24,058     | \$ | 481,160.00    |
| Spectator                            | \$10   | 37,869     | \$ | 378,690.00    | \$10   | 42,906     | \$ | 429,060.00    |
| Resident                             |        |            |    |               |        |            |    |               |
| Ride All-Day                         | \$25   | 87,110     | \$ | 2,177,750.00  | \$25   | 66,650     | \$ | 1,666,250.00  |
| Junior                               | \$15   | 15,747     | \$ | 236,205.00    | \$15   | 19,255     | \$ | 288,825.00    |
| Spectator                            | \$0    | 53,263     | \$ | -             | \$0    | 57,368     | \$ | -             |
| Season Pass SALES                    |        |            |    |               |        |            |    |               |
| Non-Resident                         | \$95   | 665        | \$ | 63,175.00     | \$95   | 835        | \$ | 79,325.00     |
| Resident                             | \$80   | 2,394      | \$ | 191,520.00    | \$80   | 3,025      | \$ | 242,000.00    |
| Spectator Non-Resident               | \$35   | 102        | \$ | 3,570.00      | \$35   | 127        | \$ | 4,445.00      |
| Season Pass REDEMPTIONS (from Sales) |        |            |    |               |        |            |    |               |
| Non-Resident                         | \$0    | 3,357      | \$ | -             | \$0    | 4,545      | \$ | -             |
| Resident                             | \$0    | 11,209     | \$ | -             | \$0    | 13,480     | \$ | -             |
| Spectator Non-Resident               | \$0    | 378        | \$ | -             | \$0    | 351        | \$ | -             |
| <u>Other</u>                         |        |            |    |               |        |            |    |               |
| Promotional                          | \$0    | 15,104     | \$ | -             | \$0    | 11,329     | \$ | -             |
| Group Rider                          | \$20   | 49,996     | \$ | 999,920.00    | \$20   | 61,567     | \$ | 1,231,340.00  |
|                                      | total: | 371,890    | \$ | 6,804,540.00  | total: | 406,268    | \$ | 7,565,175.00  |

## \*PLEASE NOTE:

### Revenue figures are calculated based on <u>FULL PRICE</u> of item and <u>DO NOT</u> take into account:

- 1) credit card discount fees
- 2) use of coupons
- 3) various prices available to groups
- 4) discounted evenings & other promotions

Net Revenues will be based on reconciliations completed at end of season.

### Season Pass Revenue figures are based on <u>SALES</u>.

Season Pass Attendance figures are based on <u>REDEMPTIONS</u> from those <u>SALES</u>.